

Montana State Hail Board
December 1, 2020 Zoom Meeting

Chairman Gary Gollehon called the meeting to order at 10:04 am and welcomed everyone to the meeting. Introductions were made around the room.

Board Members in attendance were:

Gary Gollehon- Board Chair, Brady MT
Jim Schillinger, Circle MT
Mari Kindberg- State Auditor's office, proxy for the State Auditor, Helena MT
Ben Thomas- Department of Agriculture Director, Helena MT
Christy Clark- Deputy Director for Department of Ag, (proxy for Ben Thomas after 11am), Helena MT
Absent- Judy Tureck, Coffee Creek MT

Department Staff in Attendance:

Walt Anseth- Section Supervisor, Helena MT
Andy Fjeseth- ADD Bureau Chief, Helena MT
Dani Jones- Hail Insurance, Helena MT
Cindy Trimp- Accounting, Helena MT

Members of the Public:

Solomon Frazier- Taylor Walker Associates, Utah
Ashley Perez- State Auditor's Office, Helena MT
Troy Downing-Elected State Auditor, Helena MT
Eric Sommer- USDA NASS, Helena MT

Public Comment- Chairman Gollehon asked for public comment and there was none at the time.

Minutes- Minutes from the December 4, 2019 meeting were reviewed. Ben Thomas made the motion to accept the minutes as presented, Mari Kindberg 2nd the motion. All in favor, motion passed.

Financial Report- Walt Anseth presented the financial report and delinquencies as of October 31, 2020 to the board. The number of policies were down, as well as the number of claims.

Delinquencies- 5 total delinquent policies for a total of \$38,639.00. Number of delinquents policies has gone down since the program has been in house.

Review of 2020 Season- Walt Anseth reviewed the 2020 season numbers with the Board. There was 554,054 total acres insured, with the majority being Spring Wheat. Winter Wheat acres were down, Barley and Durum acres were up. There was a total of 113 loss claims filed to a payout of \$1,853,337.00. The average loss payment was down from the 2018 and 2019 year. Walt also shared the 10-, 25, and 104-year report for the Hail Program.

Actuarial Report- Solomon Frazier of Taylor Walker Associates presented the Actuarial Analysis Crop Year 2020 report to the Board. Report is on file.

Premium Rate Review – Ashley Perez presented the Board with the current hail rates. Currently there are 7 possible rates in Montana, rates have not been changed since 2018. Some rates were raised, and some were lowered. Counties with higher loss ratios have been checked for rate accuracy, for the possibility for higher losses. No recommendation currently for rate changes. Report is on file.

Reinsurance- Walt Anseth shared with the Board that he has been working with the reinsurance company in Florida, He would suggest to the board to go to with a 70-30 split on the reinsurance and stay with the quota share for the 2021 year. Walt made the motion for the Board to go with the 70-30 split. All members were in favor.

Walt suggested to leave the rates the same for the 2021 year; Jim, and Gary both agreed with Walt. Mari Kindberg made the motion to keep the rates the same, no changes for 2021-year, Jim Schillinger 2nd the motion. All in favor, motion passed

Appeals- No appeals currently

Adjusters- No changes to the adjuster for the last two years, nine total adjusters. Steve O'Toole is the lead adjuster out of Sidney MT. Dani changed up the start dates for adjusters to cover schedules and later into the year for the 2020 seasons, only a few changes for the 2021 season.

Public Comment- No public comment.

Jim Schillinger made the motion to adjourn the meeting, Christy Clark 2nd the motion. The meeting was adjourned at 10:56 am

Minutes Presented by Jay Fng Date: 11/18/2021

Section Supervisor: Walt Anseth Date: 11-18-21

Department of Agriculture Director: Christy Clark Date: 11/18/21