

Montana Wheat and Barley Committee
Summer Board Meeting
Yogo Inn
Lewistown, MT
July 11, 2018

The following were present for either a portion of or the entire meeting:

DIRECTORS

Denise Conover, Chairwoman
Charlie Bumgarner, Director
Adam Carney, Director
Mike O'Hara, Director

Al Klempel, Director
Randy Hinebauch, Vice Chairman
Chris Kolstad, Director

EX-OFFICIOS

Dr. Charles Boyer, Vice President - MSU College of Agriculture
Not present: Ben Thomas, Director of The Department of Agriculture

STAFF

Collin Watters, Executive Vice President
Steve Becker, Outreach Coordinator
Kolleen Spurgin, Grant and Budget Coordinator
Tammy Suek, Administrative Assistant

GUESTS

Bruce Myllymaki, Producer
Buzz Mattelin, Producer
Lola Raska, Executive Director, Montana Grain Growers Association
Nels Solberg, Columbia Grain
Zach Coccoli, Staff Attorney - Montana Department of Agriculture

Wednesday, July 11, 2018

Chairwoman Conover called the meeting to order at 1:00 pm. Introductions were made.

Crop Review:

District 1: Director Mattelin reported that his crops look good right now.

Director Carney reported that the rains would be good other than that it's very dry.

District 2: Director Hinebauch stated spotty showers in his area.

District 3: Director Kolstad reported that his spring crops were planted later than normal but are in good condition.

District 4: Director O'Hara reported that his winter wheat is one of his biggest crops and his barley looks great.

District 5: Director Myllymaki says his winter crops look good. Harvesting will be interesting.

Director Bumgarner stated his barley crop is good and harvest will begin in 2 ½ to 3 weeks.

District 6: Chairwoman Conover reported she had 24 1/2 inches of rain and could have some diseased wheat.

District 7: Director Klempel says he had good rains, crops were a week late getting in the ground.

Public comment:

Lola Raska wanted to let the committee know that she is on the search committee for Dr. Boyer's position. They will meet October 8 to the 17th. The endowed chair foundation is only \$500,000 short of its goal. She also wanted to remind the committee that the MGGA convention is coming up and that the board would consider a resolution to increase the maximum assessment under statute to allow the committee to increase assessments collected if needed in the future.

Executive Vice President Watters made introductions of the new board members and explained the change in terms for Directors Mattelin and Myllymaki. Because of this we need to make a motion to approve the trips for both directors.

Director O'Hara made a motion to approve the travel for Director Mattelin to both U.S. Grains Council and National Barley Growers. Director Hinebauch seconded the motion. The motion passed unanimously.

Director Kolstad made a motion to approve the travel for Director Myllymaki to the Wheat Marketing Center. Director Klempel seconded the motion. The motion passed unanimously.

Chairwoman Conover presented the minutes of the March 12, 2018 Board Meeting.

Director Hinebauch moved and Director Klempel seconded the motion to approve the minutes. The motion passed unanimously.

Financial Update:

Kolleen gave a financial review to the committee and stated that we have 1 percent rate of refunds.

"View from the Trade Report":

Nels Solberg from Columbia grain gave a report and stated that he has not seen any winter wheat being sold but lots of spring wheat. Durum wheat is being brought down from Canada. Columbia grain is in the process of restructuring and this will probably be the last meeting for Nels. Crops are good this year and it should be an exciting year.

MT Department of Agriculture & Transportation Update

Zach Coccoli reported that he and Director Thomas travelled to Japan earlier this year to conduct business. The Grain Lab is now fully staffed and ready for harvest. The Rail Service Competition Committee has had a request from the legislative members to think about disbanding the committee. Director O'Hara does not think that is a good idea. Zach wanted the committee to know that the five seats on the STB have been filled. There is now a transportation page on the wheat and barley website.

MSU Update:

Dr. Boyer will be retiring at the end of this year. MSU has a growing enrollment and construction is continuing at the campus.

Wheat Marketing Center Meeting

Director Myllymaki attended the Wheat Marketing Center board meeting, they worked on the new budget and he asked about the stone mill and what its usage would be. Janice Cooper sent out a budget to be approved of \$2,000,000.

Wheat Foods Council Update

Chairwoman Conover went to the summer board meeting in Portland where they visited the Wheat Marketing Center, U.S. wheat associates, and FGIS. They talked about cutting back on the budget.

Field to Market & National Barley Growers Association

Director Mattelin attended the Field to Market where they are putting the finishing touches on the sustainability metrics.

Director Mattelin and Executive Vice President Watters attended the National Barley Growers meeting in Idaho falls. The malt barley acreage is down this year. Director Mattelin is now the vice president of the association and will move up in the organization within the next three years.

Director O'Hara made a motion to support Director Mattelin in his leadership position with the National Barley Association including paying for his travel for the next three years. Director Hinebauch seconded the motion. The motion passed unanimously.

U.S. Wheat Associates

Director Kolstad, Chairwoman Conover and Executive Vice President Watters attended the U.S. wheat meeting in Seattle. Director Kolstad said there is a budget shortfall the first time in a while. He was also named Chairman of U.S. Wheat Association.

Chairwoman Conover attended the wheat quality meeting and let the directors know about the yield contest and they're working on a preferred quality list for producers.

Executive Vice President Watters went to the transportation working group where they discussed rail and trucking issues.

Northern Crops Institute Update

Director Hinebauch did not attend the meeting in Fargo but he did have a call with Executive Director Jirik. John Crabtree is retiring, and they are in the process of hiring Brian Sorenson and another to take his place.

Outreach Coordinator's Report

Steve Becker updated the committee on his seed tour with Zach Coccoli. He attended the Beers and Gears in Great Falls, where they used MillerCoors malting demonstration machine, which was a hit. He also attended the field days in Havre, Conrad and Sunburst.

Executive Vice President's Report

EV President Watters gave an update on his activities:

- He caught them up on trade teams.
- The Craft Brewers convention in Nashville was well attended.

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- He also attended the Malt Flavor and Aroma convention in Minneapolis where he met with Rahr Malting leadership.

Board Assignments

| | Member Assigned |
|--|------------------------|
| U. S. WHEAT ASSOCIATES | |
| Board Member | Chris Kolstad |
| Board Member | Denise Conover |
| Board Member | Alan Klempel |
| U.S. GRAINS COUNCIL | |
| Board Member | Charlie Bumgarner |
| Board Member | Mike O'Hara |
| WHEAT MARKETING CENTER | |
| Board Member | Randy Hinebauch |
| Alternate Board Member | Charlie Bumgarner |
| WHEAT FOODS COUNCIL | |
| Board Member | Denise Conover |
| Alternate Board Member | Alan Klempel |
| MONTANA STATE UNIVERSITY | |
| MAES Advisory Committee | Randy Hinebauch |
| Variety/License Release Committee | Mike O'Hara |
| Endowed Chair Advisory Committee | Charlie Bumgarner |
| NORTHERN CROPS INSTITUTE | |
| Member | Randy Hinebauch |
| Alternate | Adam Carney |
| NATIONAL BARLEY IMPROVEMENT COMMITTEE | |
| Board Member | Mike O'Hara |
| PGI | |
| Board Member | Randy Hinebauch |
| WHEAT QUALITY COUNCIL | |
| Member | Randy Hinebauch |
| Alternate Board Member | Alan Klempel |
| NATIONAL PASTA ASSOCIATION | |
| Member | Adam Carney |
| NATIONAL BARLEY GROWERS | |
| Member | Buzz Mattelin |
| Alternate Member | Mike O'Hara |
| RAIL SERVICE COMMITTEE | |
| Member | Mike O'Hara |

Approval of out-of-state Director & staff travel

Director Kolstad moved and Director Bumgarner seconded the motion to approve the travel with additions. The motion passed unanimously.

Upcoming Events

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|----------------|--|
| Jul. 11 | Mexican Trade Team – Great Falls |
| Jul. 12 | Field Day – Moccasin |
| Jul. 13 | Post Farm Field Day – Bozeman |
| Jul. 17 | Field Day – Sidney |
| Jul. 18-20 | USWA Latin America Buyers Conference – Rio De Janeiro, Brazil |
| Jul. 20 | Nippon Trade Team – Great Falls |
| Jul. 21-23 | USWA South Korean Trade Team – Billings & Bozeman |
| Jul. 24-25 | Kumamoto Trade Team – Great Falls |
| Jul. 26 | Field Day – Corvallis |
| Jul. 30-Aug. 1 | USGC Summer Board Meeting – Denver, CO |
| Aug. 4-6 | Cerestar Trade Team – Bozeman |
| Aug. 15-17 | Constellation Trade Team – Great Falls |
| Aug. 16 | Toyota Tsusho Trade Team – Great Falls |
| Aug. 19-21 | Interflour Trade Team – Great Falls |
| Aug. 25-29 | USWA North Asia Marketing Conference – Kota Kinabalu, Malaysia |
| Sep. 3 | Labor Day – Office Closed |
| Sep. 7 | Steve's Last Day |
| Oct. 1-12 | MWBC Sponsorship Application Open |
| Oct. 8 | Columbus Day – Office Closed |
| Oct. 18-19 | Wheat Marketing Center Board Meeting – Portland, OR |
| Oct. 22-24 | USGC Export Exchange – Minneapolis, MN |
| Oct. 24-27 | Governor's Trade Delegation & Craft Brewer's Convention - Mexico |
| Oct. 26-27 | MT Farmers Union Convention – Great Falls |
| Oct. 29-Nov. 2 | USWA Fall Board Meeting – Tampa, FL |
| Nov. 9-10 | MSU Ag Weekend – Bozeman |
| Nov. 6 | Election Day – Office Closed |
| Nov. 12 | Veteran's Day – Office Closed |
| Nov. 14 | Barley to Beer – NCI – Fargo, ND |
| Nov. 15-16 | Wheat to Bread – NCI – Fargo, ND |
| Nov. 22 | Thanksgiving – Office Closed |
| Nov. 26-27 | MWBC Board Meeting – Great Falls |
| Nov. 27-29 | MGGA Convention – Great Falls |
| Dec. 4-7 | IGP – Flour Milling Course - Kansas |
| Dec. 25 | Christmas Day – Office Closed |

New Business

The next board meeting will be October 3rd in Great Falls. The board looked over the grant request and decided to sponsor \$2500 for the grain of the month. Executive Vice President Watters talked about the branding of Montana barley the directors decided to hold off on that decision.

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Call for Public Comment – none

Chairwoman Conover adjourned the meeting at 5:20 p.m.

Collin Watters, Executive Vice President

Date