

MONTANA WHEAT AND BARLEY COMMITTEE

Annual Budget Meeting

MWBC Office

Great Falls, Montana

December 2, 2019

The following were present for either a portion of or the entire meeting.

DIRECTORS

Charlie Bumgarner, Chairman

Alan Klempel, Vice Chairman

Llew Jones, Director

Max Cederberg, Director

Denise Conover, Director

Adam Carney, Director

Mike O'Hara, Director

EX-OFFICIOS

Ben Thomas, Director, Montana Department of Agriculture

STAFF

Cassidy Marn, Executive Vice President

Sam Anderson, Industry Analyst & Outreach Coordinator

Kolleen Spurgin, Budget & Grants Coordinator

Tammy Suek, Administrative Assistant

GUESTS

Zach Coccoli, Staff Attorney, Department of Agriculture

Kim Mangold, Deputy Director, Department of Agriculture

Vince Mattson, Vice President, MT Grain Growers

Lochiel Edwards, Director, Montana Grains Foundation

Bruce Myllymaki, Producer

Bret Conover, Producer

Cindy Trimp, Administrator, Department of Agriculture

Blake Brawley, State Grain Lab

Lola Raska, Executive Vice President, MT Grain Growers

Darrin Boss, MSU

Ingrid Mallo, Financial Manager, Department of Agriculture

Barry Jacobson, Consultant

Mark Jirik, Executive Vice President, Northern Crops Institute

Monday, December 2, 2019:

Chairman Bumgarner called the meeting to order at 8:00 a.m. Introductions with crop reports were made around the room:

Lochiel – The endowment for the chair has all been raised. Still searching for new chair, it will still have a Sawfly focus.

Mike – Winter wheat on the move

Llew – Lots of snow

Adam – Not so good lots of grain still in the fields, most being shipped north

Charlie – All winter wheat seeded, not a bad year.

Al – No snow just ice.

Max – Not bad just lots of snow

Denise – Little snow, good harvest

Director Carney moved, and Director Conover seconded the motion to approve the tentative agenda. The motion passed unanimously.

Review of October 8, 2019 Meeting Minutes

Chairman Bumgarner presented the minutes of the Fall Board Meeting.

Director Conover moved, and Director Carney seconded the motion to approve the minutes. The motion passed unanimously.

Montana Department of Agriculture

Deputy Director Mangold let everyone know this would be her last meeting, since she would be retiring at the end of the week. She attended the Tri-Accord in Canada and said that Canada is not moving any on their wheat restrictions. She talked about the possibility of a new canola check-off and there was a hemp discussion.

Transportation Update

Zach Coccoli gave a transportation update, he is going to testify in front of the STB Board, so he went through his testimony.

Montana State University Update

Darrin Boss gave the update for the university, enrollment is up in the Ag department with over 2000 students.

Mexican Craft Brewers Convention

Chairman Bumgarner attended the event in Mexico City with US Grains Council. They met with several breweries including Constellation who contract with several farmers in our area.

U.S. Wheat Associates Fall Board Meeting

Directors Jones, Cederberg and Sam Anderson flew to Santa Fe, New Mexico for the meeting. They all thought it was a very productive meeting and sat in on some interesting committee meetings. Sam mentioned a new hybrid wheat BASF will be marketing and that Kansas has an interest in restructuring the wheat classes.

U.S. Wheat Associates Crop Quality Tour

Director Klempel presented on the tour this year, which took him to Korea, Taiwan, China and Japan. They had some large crowds all interested in our high-quality wheat.

Break

Wheat Marketing Center Board Meeting

Chairman Bumgarner attended the meeting in Portland, as always, they are doing good work for the wheat industry.

U.S. Wheat Associates Food Aid

Director Conover traveled to Africa to learn about the program, she would like to do a presentation to the board at our next meeting. She learned a lot and the highlight of the trip was a visit to a refugee camp.

Executive Vice President's Update

Executive VP Marn talked about trade teams, MSU Ag weekend and being hired as the new Executive Vice President of the Committee. She is working on a process to select a new grain trade representative.

Montana Department of Agriculture – Part 2

Director Thomas talked about the oilseed listening session and presented Deputy Director Mangold with a retirement gift.

Financial Update

Cindy Trimp from the Department of Ag and EVP Marn presented the financial statement. They let the committee know how much is available for the budget.

Approval of Staff and Director Travel

A few items were added to the upcoming travel (see below) for approval.

Director Jones moved to accept the new travel schedule with additions and Director O'Hara seconded. The motion passed unanimously.

Upcoming Events

Dec. 2-3	MWBC Board Meeting – Great Falls
Dec. 3-6	MGGA Convention – Great Falls
Dec. 5-7	MT Organic Association Convention – Bozeman
Dec. 17	PGI Board Meeting – Denver, CO
Dec. 25	Christmas Day – Office Closed
Jan. 13-18	USWA Board Meeting – Washington DC
Jan.15-18	Young Ag Couples – Helena
Jan. 21	Varietal Release - Bozeman
Jan. 21-23	UES – EU/MENA Region – Arlington, VA
Jan. 22-24	MABA/MGEA Convention – Great Falls
Jan. 28-31	Wheat Foods Council – Atlanta, GA
Jan. 28-30	PNW Wheat Quality – Spokane, WA
Feb. 3-6	National Barley Growers – Washington, DC
Feb. 12-14	USGC Board Meeting – Tampa, FL
Feb. 14-15	GATE - Glendive
Feb. 17-19	Wheat Quality Council – Kansas City, MO
Feb. 25-27	IAOM – KSU Flour Milling for State Wheat Commissioners & Staff – Manhattan, KS
Mar. 2-5	Producer Tour – Portland, OR
Mar. 8-11	National Barley Improvement – Washington, DC
Mar. 14-22	Wheat Quality Improvement (Breeder's Team) – Asia
Mar. 23-24	UES – South America Region – Arlington, VA

Montana Wheat & Barley Committee Board Meeting
Budget Meeting
December 2, 2019
4

Apr. 14-15 **State Administrator's Meeting – Denver, CO**

Budgeting

The committee agreed to keep the funding between \$3,500,00 and 3,800,000.
Discussions began on grant applications.

Lunch

Budgeting continues

Motion for funding combines for MSU:

Director Jones moved to offer to match MSU up to \$83,000 to purchase 2 combines, if the match is not available and the budget reaches \$3,869,876, we will pay \$66,000 for one combine for Peggy Lamb, Director Conover seconded. The motion passed unanimously

Final Budgeting Numbers (See Attached)

Director O'Hara moved that the budget total of \$3,939,822 be approved, Director Klempel seconded. The motion passed unanimously.

Chairman Bumgarner adjourned the meeting at 4:15 p.m.

Cassidy Marn, Executive Vice President

Date

Montana Wheat & Barley Committee Board Meeting
 Budget Meeting
 December 2, 2019
 5

RESEARCH	43%	1,680,484
IPM OF WHEAT STEM SAWFLY	WEAVER	\$225,000
ASSESSING AGRONOMIC PRACTICES TO ADVANCE CEREAL PRODUCTION IN MONTANA	MAES	\$175,000
IDENTIFYING & DEVELOPING IMPROVED SPRING BARLEY VARIETIES FOR MONTANA	SHERMAN	\$165,000
GENETICALLY IMPROVED WINTER WHEAT CULTIVARS FOR MT	BRUCKNER	\$155,000
SPRING WHEAT BREEDING AND GENETICS	TALBERT	\$145,000
DURUM VARIETAL IMPROVEMENT & QUALITY TESTING	GIROUX	\$102,905
ADVANCE DISEASE RESISTANCE IN MONTANA'S WHEAT	A. DYER	\$91,741
WHEAT GENOMICS	GIROUX	\$89,958
IDENTIFYING & DEVELOPING IMPROVED WINTER BARLEY VARIETIES FOR MONTANA	SHERMAN	\$67,000
MOLECULAR WHEAT BREEDING PIPELINE	COOK	\$63,000
ASSESSMENT & MANAGEMENT OF PREHARVEST SPROUT & FALLING NUMBERS IN MT SMALL GRAINS	GIROUX	\$58,000
IMPROVED QUALITY OF MONTANA HARD RED AND HARD WHITE WHEAT	NASH	\$55,150
INVESTIGATING ROOT GROWTH IN STAY-GREEN & LOW PROTEIN WHEAT AND BARLEY PARENTS	BAURGAULT	\$52,915
EVAL. OF THE EFFECTIVENESS OF ENTOMOPATHOGENS (FUNGUS & NEMATODES) FOR MGMT OF WIREWORMS ON SPRING WHEAT	IVIE	\$40,000
EVAL. SPRING WHEAT, DURUM & BARLEY BREEDING NURSERIES UNDER DRYLAND & IRRIGATION ENVIRONMENTS	CHEN	\$31,480
WHEAT STREAK MOSIAC VIRUS VARIETY TRIALS	BURROWS	\$28,000
MALT QUALITY OF MT OFF STATION NURSERIES/PROVIDING REGION SPECIFIC QUALITY INFORMATION, ENVIRONMENTAL IMPACT & QUALITY STABILITY	SHERMAN	\$26,716
WHEAT AND BARLEY VARIETY SURVEY	FULLER	\$16,500
UNDERSTANDING HERBICIDE PERFORMANCE IN THE CONTEXT OF SOIL ACIDIFICATION	SEIPEL	\$15,000
BENEFITS OF ROTATION ON WHEAT ON CROPS FOLLOWING WHEAT	CARR	\$14,889
SOIL CARBON ACCRUAL IN PROGRESSIVE MT CROP ROTATIONS	MILLER	\$14,000
RELATIVE ROTATIONAL RESPONSE OF DRYLAND CROPS IN MONTANA	MCVAY	\$13,440
ASSESSMENT OF FUSARIUM HEAD BLIGHT SEVERITY CAUSED BY FUSARIUM AVENACEUM FROM DISEASED GRAIN	CRUTCHER	\$12,290
MSU CELEBRATE AG!! WEEKEND 2020	FRASER	\$4,000
MONTANA AG LIVE!	DECKER	\$3,500
WBC UNANTICIPATED SPECIAL PROJECT FUNDING - RESEARCH		\$15,000
MARKET DEVELOPMENT	28%	1,117,793
J.S. WHEAT ASSOCIATES, INC.		
BOARD MEMBER ASSESSMENT		680,700
SPECIAL PROJECTS, TECHNICAL MEETINGS & TRADE TEAM ACTIVITIES		30,000
J.S. GRAINS COUNCIL		
BOARD MEMBER ASSESSMENT		80,850
SPECIAL PROJECTS & TRADE TEAM ACTIVITIES		10,000
WHEAT FOODS COUNCIL		
BOARD MEMBER ASSESSMENT		80,977
NORTHERN CROPS INSTITUTE		
GENERAL OPERATING SUPPORT		40,000
NORTH DAKOTA STATE UNIVERSITY		
2020 HARD RED SPRING WHEAT REGIONAL QUALITY SURVEY		22,500
2020 MONTANA BARLEY CROP QUALITY SURVEY AND REPORT		12,000
WHEAT MARKETING CENTER		
IMPROVING THE COMPETITIVE EDGE OF MONTANA WHEAT/GENERAL SUPPORT		80,000
MONTANA WHEAT EXPORT TOUR & WHEAT QUALITY WORKSHOPS		22,000
CONNECTING WHEAT PROFESSIONALS		12,000
WHEAT QUALITY COUNCIL		
2020 WHEAT QUALITY COUNCIL DUES		4,000
PLAINS GRAINS INC		
2020 HRW WHEAT QUALITY SURVEY & ADMINISTRATIVE PROPOSAL		11,766
MWBC PROCUREMENT RFP/MARKETING WHEAT & BARLEY CONSULTANT		
TWEET CONSULTING, LLC		16,000
WBC UNANTICIPATED SPECIAL PROJECT FUNDING - MARKETING		15,000

Montana Wheat & Barley Committee Board Meeting
 Budget Meeting
 December 2, 2019
 6

MONTANA WHEAT & BARLEY COMMITTEE		CALENDAR YEAR 2020 BUDGET	pg. 2
		6%	236,075
ADVANCING THE MONTANA WHEAT INDUSTRY: ENERGY, ENVIRONMENT & CONSERVATION ACTIVITIES; WHEAT INNOVATION; PUBLIC PROMOTION & COLLABORATION AND COMPETITIVE TRANSPORTATION & TRADE			156,000
MONTANA GRAIN GROWERS ASSOCIATION			
ADVANCING THE MONTANA BARLEY INDUSTRY: ENHANCING THE PROFITABILITY OF THE BARLEY INDUSTRY			29,075
MONTANA FUTURE FARMERS OF AMERICA FOUNDATION			
GENERAL SUPPORT			10,000
MONTANA DEPARTMENT OF AGRICULTURE			
YOUNG AG COUPLES CONFERENCE			5,000
MONTANA FARM BUREAU FEDERATION			
YOUNG AG LEADERSHIP CONFERENCE			5,000
MSU EXTENSION			
"REAL MONTANA" - RESOURCE EDUCATION & AG LEADERSHIP			5,000
GLASGOW AREA CHAMBER OF COMMERCE/AGRICULTURE			
2020 NORTHEAST MT AG EXPO "NEW TRENDS IN AG" SEMINAR			6,000
MWBC PROCUREMENT RFP/MEDIA OUTREACH THROUGHOUT MONTANA			
BANIK COMMUNICATIONS			5,000
WBC UNANTICIPATED SPECIAL PROJECT FUNDING - EDUCATION			15,000
TRANSPORTATION		1%	55,000
MONTANA DEPARTMENT OF AGRICULTURE			
CY20 MDA RAIL ADVOCACY AND INFORMATION			40,000
WBC UNANTICIPATED SPECIAL PROJECT FUNDING - TRANSPORTATION			15,000
OPERATIONS		22%	850,470
EMPLOYEE SALARIES AND BENEFITS			387,503
CENTRALIZED SERVICES INDIRECT CHARGES			155,967
TRAVEL			110,000
MISCELLANEOUS EXPENSES			45,000
RENT			42,000
SUPPLIES AND MATERIALS			30,000
MISCELLANEOUS CONTRACTED SERVICES			25,000
COMMITTEE PER DIEM			15,000
COMMUNICATIONS			10,000
REPAIR AND MAINTENANCE			5,000
MWBC SPONSORSHIPS FOR CALENDAR YEAR 2020			25,000
TOTAL CALENDAR YEAR 2020 BUDGET			\$3,939,822
M:\ADD\WBC\WB_AFA\BUDGET\Information\BUDGETS\BudgetCY20			updated 12.17.19